

*Stuart A. Carpey, Esquire***THE INFORMATION RESOURCE FOR ACCIDENT VICTIMS IN PENNSYLVANIA**

## The Process of Your Personal Injury Case

Let me talk to you a little about the process. This is how it works at Carpey Law. First, if we accept your case for representation, we will go into fact-gathering mode. Our initial meeting is actually the first part of fact-gathering mode. After we accept your case, you will be working with my assistants to make sure that we have all of the information that is available to you. We will need, depending on your case, approximately five years of your prior medical records, information from your employer, and information about your current medical condition. We will ask you periodically to complete written client questionnaires that contain questions we know the insurance company will ask as the case goes on. It will be your job to work closely with us to make sure we don't miss anything.

My assistants will be contacting you from time to time with questions as they learn more about you, and as more investigation is done for your case. It is important that we know everything we can in order to help you best.

Once your treatment is ended or you are to the point when your care has plateaued or we are getting close to the statute of limitations, I will discuss with you the potential of settling your case. This will include information about your past and present medical condition and any future medical care that may be predicted by your physicians. I'll tell you what I know about the medical bills, any liens or unpaid bills, your lost wages, prior claims, past history and a whole bunch of other data that

we think is important to the case.

I will then apply my 35 years of experience trying cases just like yours in Pennsylvania courtrooms to give you a good idea about the settlement value of your case. I will help you make the best possible financial decision about your case. My valuation will be based not only on your own case, but upon review of literally thousands of "trial and settlement reports" over the years, discussions with insurance claim adjusters, other lawyers and judges, and attendance at advanced seminars and retreats for personal injury attorneys.

Once the settlement valuation is "complete" with your input, we will then meet, either by phone or in person, so you and I can decide how to proceed towards settlement. It may be that all that is needed is a quick email from you saying "Yes, Stuart, go ahead and try and settle my case per your recommendation." Sometimes you will want to come in to speak with me to discuss the valuation of your case. Some clients may never want to go to trial and it's important, if that is you, that I know that before I start settlement negotiations.

I will prepare a written "demand package" to the insurance company. That package will have my analysis and supporting documentation. While we certainly will have discussed "soft spots" in your case with you, our demand to the insurance

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### WE ARE COMMITTED

To providing exceptional legal services to each and every one of our clients.

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### OUR 4 SATELLITE OFFICES

- **BALA CYNWYD**  
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Bala Cynwyd, PA 19004
- **MALVERN**  
101 Lindenwood Drive,  
Suite 225  
Malvern, PA 19355
- **RADNOR**  
Radnor Financial Center  
150 N. Radnor Chester Rd.,  
Suite F 200  
Radnor, PA 19087
- **PHILADELPHIA**  
1500 Walnut Street  
Suite 500A  
Philadelphia, PA 19102

## OUR MISSION AT CARPEY LAW

*“We empower people to make informed decisions about their legal case.”*

Here at Carpey Law we strive to stand out from the “other” law firms by offering advice and direction to anyone who calls our office with a legal issue. Truth is, not all law firms operate like we do. If we can’t help you directly, we’ll do our best to find you someone who can. As a client once told us, “Carpey Law is the information resource for accident victims in Pennsylvania”. We live by that every day.

If you know anyone who has a legal issue or question, give them this newsletter and tell them to give us a call. We’ll help any way we can.

**(610) 834-6030**

*Carpey Law:*

**DEVELOPING LIFELONG  
CLIENT RELATIONSHIPS**

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## The Process of Your Personal Injury Case

company will put the case in the light most favorable to you. I will then communicate to you settlement offers from the insurance company and I will help you “do the math.” In other words, I will let you know what amount of money you will get in your pocket if the case settles at the current offer. Remember that if we go to court, we will have additional expenses. I will negotiate with the insurance company until I have what I believe to be their “top offer” before litigation. This may or may not be an offer that you want to accept, but it will be your decision after discussing that offer with me.

If your case cannot be settled, I will file a lawsuit. Again, my assistants will be involved in much of the underlying work and trading of information with the insurance defense attorneys in the pre-trial stage of your case. This includes answering interrogatories, scheduling depositions, and preparing the case for trial. I will often continue negotiations during this time and right up to trial. If the case goes to trial, I will be the principal trial lawyer on your case and all the major strategic decisions will be made by me.

If at any time during this process you need to speak to me, it is as simple as calling the office or emailing me and setting up a specific appointment for a phone call or in-person meeting. If I’m not in trial or out of town on depositions, an appointment can usually be made to speak to me within a few days.

**Any questions? Great. We can get started!**

*Very truly yours,*

*Stuart Carpey*

### LAURA CARPEY'S RECIPE OF THE MONTH

# Cheesy Zucchini & Red Onion Flatbread

#### INGREDIENTS

- Nonstick vegetable oil spray
- 1 10-ounce tube refrigerated pizza dough
- 3/4 C garlic-and-herb cheese spread (such as Alouette), divided
- 3/4 C finely grated parmesan cheese, divided
- 3 T chopped fresh Italian parsley, divided
- 1 small red onion
- 1 7-to 8-inch-long zucchini (yellow or green), cut crosswise into 1/8-inch-thick rounds, divided
- Olive oil

#### INSTRUCTIONS

Preheat oven to 400° F. Line baking sheet with parchment paper; spray with nonstick spray. Unroll dough onto parchment. Spread half of

herb cheese over 1 long half of dough, leaving 1/2-inch plain border. Sprinkle with half of parmesan and 2 tablespoons parsley. Using parchment as aid, fold plain half of dough over filled half (do not seal edges). Spread remaining herb cheese over top; sprinkle with remaining parmesan. Remove enough outer layers of onion to yield 2-inch-diameter core; cut into 1/8-inch-thick rounds. Arrange 1 row of zucchini down 1 long side of dough. Arrange onion rounds in row alongside zucchini. Arrange 1 more row of zucchini alongside onion. Brush vegetables with oil; sprinkle with salt and pepper. Bake bread until puffed and deep brown at edges, about 24 minutes. Sprinkle with 1 tablespoon parsley.





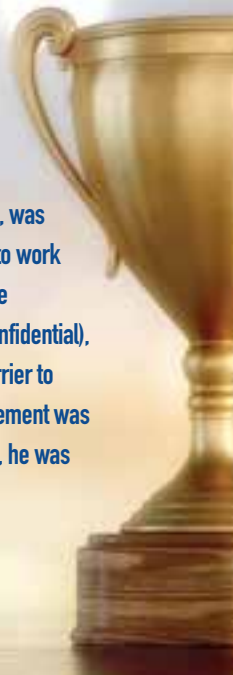
## Disclaimer:

Any results I achieve on behalf of one client in one matter does not necessarily indicate similar results can be obtained for other clients in any other case. In addition, results in cases obtained by other law firms have no connection with cases I handle. I am a Pennsylvania personal injury and trial lawyer, not a miracle worker. I evaluate every case on its own merits. I only accept a limited number of new cases each year based upon my evaluation of the liability, damages, and other aspects of the case.

*Stuart Carpey*

## VICTORY OF THE MONTH

Our client was a truck driver who slipped on an icy surface while on the job making deliveries to a wholesale restaurant supply company. He had to have back surgery and as a result, was left with a large workers' compensation lien. Stuart was able to work his magic and get a great settlement for the client (so large the insurance company insisted that the settlement amount be confidential), and Stuart was also able to get the workers compensation carrier to drastically reduce their lien. As a result, our client's total settlement was much more than he ever expected to receive. Needless to say, he was one very satisfied client.



## Stuart's TRIVIA GAME

**Question:** "What if the insurance adjuster asks for a recorded statement?"

**Answer:** Most times, the insurance company's request for a recorded statement is a one-way street. In other words, if you ask them if you can get a recorded statement of the person who hit you, they'll just laugh. That is why in most cases it is not a good idea to give a recorded statement to the insurance company. If, on the other hand, you are going to handle the case without an attorney and the insurance company absolutely refuses to deal with you unless you give a recorded statement, then you are probably going to have to do so. This is a dangerous proposition, however. The insurance representative is trained and experienced to ask questions of you that ultimately will be harmful to your case.

## Reminder About Our Firm's Communication Policy

About us: We perform very high quality legal work. We are highly competent and we have a highly competent support staff, but we are not perfect. We can make mistakes. We will correct a mistake if we find it or if you point it out.

It is our policy to return phone calls in the order they are received and based on the priority of the situation. If you leave a message, your call will be returned usually within 24 hours. Some clients feel that calling multiple times in a day will get their call answered faster, but that is not the case. Email is the quickest way to get a response from anyone in the office.

We work by appointment only. Without an appointment, it is unlikely Mr. Carpey would be able to meet with you.

Please utilize our support staff to answer your questions and to give you status reports. Our legal assistants and paralegals are very experienced and will often be able to respond to your requests.



# CARPEY LAW

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**EXCEPTIONAL** service?  
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# THE CARPEY CHRONICLE

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*Dinnertime at the Carpey household with Gigi and Maverick*

Call me with any legal questions about injuries from any accident or medical care.

I promise to give you a straight forward answer.

That's my guarantee.

**610.834.6030**

## Thank You To Our Referring Attorneys

If you are one of our many referring attorneys, remember we are here to answer any of your questions and those of your clients. If any questions or issues come up in the next month from any of your clients on any of the kinds of cases that we handle, and that you may not be comfortable handling, please feel free to call us, or have your clients call us directly. Make sure to have your client say that you made the referral, so we know who to thank! When speaking to clients that come to us from other attorneys, we always emphasize that it was your good judgment that allowed Carpey Law to take part in the case.

*You can call Stuart Carpey directly to discuss our firm's litigation and trial tactics, and our core values, or email him at [scarpey@carpeylaw.com](mailto:scarpey@carpeylaw.com)*

★ Give this newsletter to a friend. They'll thank you for it, and so will I.

*Stuart Carpey*

